

NDIA Rocky Mountain Chapter Small Business Committee February 2010 Breakfast Meeting

Welcome Panelists

**Ms. Barb Bumby, Dep Director of Contracting for AFSPC
Col Jim Anderson, NORAD/NORTHCOM J44
Lt Col Jordan, 21 CONS Squadron commander
Mr. Ken Knapp, Deputy director, Colorado PTAC**

Moderator

Mr. Gary Henry, President Pikes Peak National Contract Management Association

Special Thanks to

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For Hosting This Event

11 February 2010

www.ndiarmcsb.org

Agenda

- Welcome and Host Introduction
- Upcoming events/speakers
- NDIA Membership
- Update on NDIA Small Business Division Activities
- NDIA Business Forum on SB Subcontracting
- NDIA/CSA Small Business set-asides

Upcoming Dates

- **RMC-SBC Breakfast Meetings**
 - 2nd Thursday of the month 7:30 – 9:00 AM
 - Next Meeting 11 March 2010
John Thomas from Oracle Hosting

- **Social?**

Targeted Speakers Ahead

- **Speakers**

- Ron Poussard, AF Small Business
- Paul Aldrich, 50 SW SBO-Schriever AFB-
(March 11th speaker -- invited)
- Doug Smith 850th and other ESC
- Others???



**Join The NDIA Rocky Mountain Chapter!
\$250 Corporate Membership
Special Offer Still Valid!!**

**Congratulations
New Rocky Mountain Chapter Member!!**

**Advanced Distributed Sensor
Systems, Inc.**



Corporate
Application

NDIA Small Business Division Updates

- Small Business Success Stories due Feb 26th
<http://www.ndia.org/survey/smallbusiness>
- [National Small Business Conference](#)
May 25-26th, Huntsville AL



NDIA Business Forum

Please join us as we discuss impacts of small business set-asides, with a specific focus on unintended consequences and better alternatives, insourcing, and the general state of government-industry relations in the Rocky Mountain region. The objective is to gain insight to key issues the chapter can pursue to sustain the overall health of our industry during these challenging times.

We should encourage attendance representing small, medium and large businesses engaged in providing services (A&AS, SETA, or other) to local DoD organizations.

WHEN: Wed 24 Feb 2010
TIME: 09:00-11:00
WHERE: Scitor
745 Space Center Drive
Colorado Springs, CO 80915
COST: Free
POC: Joe Wysocki
RSVP to: jerry.a.andrews@lmco.com by 22Feb 2010
DRESS: Business Casual

NDIA Business Forum

- **Suggested Input:**

- SB contract % goal is set by Congress
- AF (Ron Poussard) reports to Congress on SB % contract \$\$ awarded using FPDS-NG
- FPDS-NG does not include any records on subcontract \$\$ to SB from primes

- **Recommend**

- Including subcontract \$\$ awarded to SB in FPDS-NG to allow AF to report this data to Congress in addition to contract \$\$ awarded

NDIA/CSA AFSPC SB Focus Panel Charter

- Identify areas where AFSPC is falling short of meeting small business contracting goals
- Identify acquisition models in use by other services to increase SB contracts
- Identify areas where there are qualified SB primes that could benefit AFSPC's programs
- Provide recommendations to SBA on changes to acquisition strategy that could result in more SB contracts and meeting AFSPC's SB Goals

NDIA/CSA AFSPC SB Focus Panel

Working Group Leads

- TBD – Successful SB Contracting Models
- Gordon Bate – SB Services
 - Services Subcommittee Meeting 16 Feb (tentative) 4-6pm
- Frank Backes – SB Products
- Alison Brown – SB Technology (SBIR)
 - Technology Subcommittee Meeting 2 or 3 Mar (tentative) 4-6pm

BackUp

John Herd – White Papers

- White Papers on contract bundling issues and insourcing

NDIA/CSA Small Business Focus Panel

AF Space Command and SMC have been tasked by Air Force leadership to increase their Small Business contracting percentages from 9.41% in FY08 to 15.58% in FY09 and 17.48% by FY13. This significant increase will require new thinking on how more small businesses can support space acquisition programs in a prime contract role. The SBA Procurement Center Representatives for AFSPC and SMC have invited the NDIA Rocky Mountain Chapter Small Business Committee and the California Space Authority to provide recommendations from industry which they can use to engage in discussions with AFSPC and SMC on how the current acquisition policy can be adjusted to improve small business contracting competitiveness. If you would like to participate in a focus panel to prepare this input to SBA, please contact Alison Brown, NDIA RMC SBC chair, at abrown@navsys.com or Margaret Lau, CSA, at Margaret.Lau@californiaspaceauthority.org.