

UNCLASSIFIED



*Mission and Installation
Contracting Command*



Industry Brief for Fort Carson Small Business Program

Lorna E. Baptiste-Jones

Assistant Director, OSBP -
Fort Carson

Lorna.e.Baptistejones@us.army
.mil

10 February 2011



UNCLASSIFIED



UNCLASSIFIED

Mission and Installation Contracting Command



Agenda

- Mission: MICC – OSBP, & Ft. Carson Contracting Office
- Command Structure
- MICC Locations
- MICC 2011 SB Goals
- What we buy (Supplies, Services, and Construction)
- What we Do Not buy
- Tips/Suggestions
- Current Acquisitions
- Projected Acquisitions



Questions/Point of Contact
U.S. Army Contracting Command

UNCLASSIFIED

2



UNCLASSIFIED

Mission and Installation Contracting Command



Mission

MICC Office of Small Business Program (OSBP) – MICC OSBP is dedicated to being an integral part of the acquisition team to meet the needs of America's soldiers. To ensure maximum contracting opportunities are afforded to all small business socio-economic categories, thus effectively implementing the Mission and Installation Contracting Command's Small Business Program.



U.S. Army Contracting Command

UNCLASSIFIED

3



UNCLASSIFIED

Mission and Installation Contracting Command



Mission

Fort Carson Contracting Office (FCCO) –
Provide
innovative, timely and cost effective
acquisition/business
solutions for the Fort Carson Team.



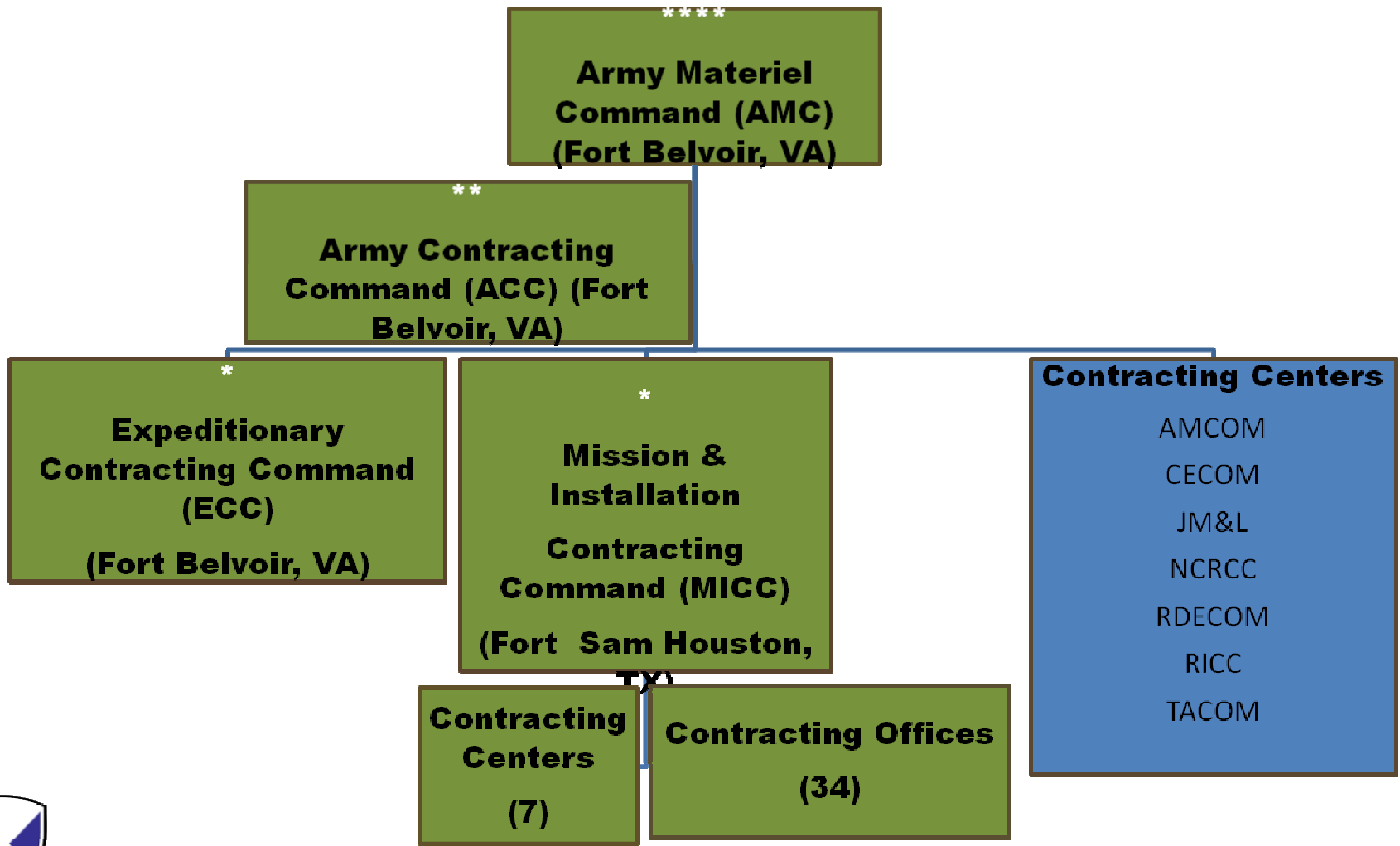
U.S. Army Contracting Command

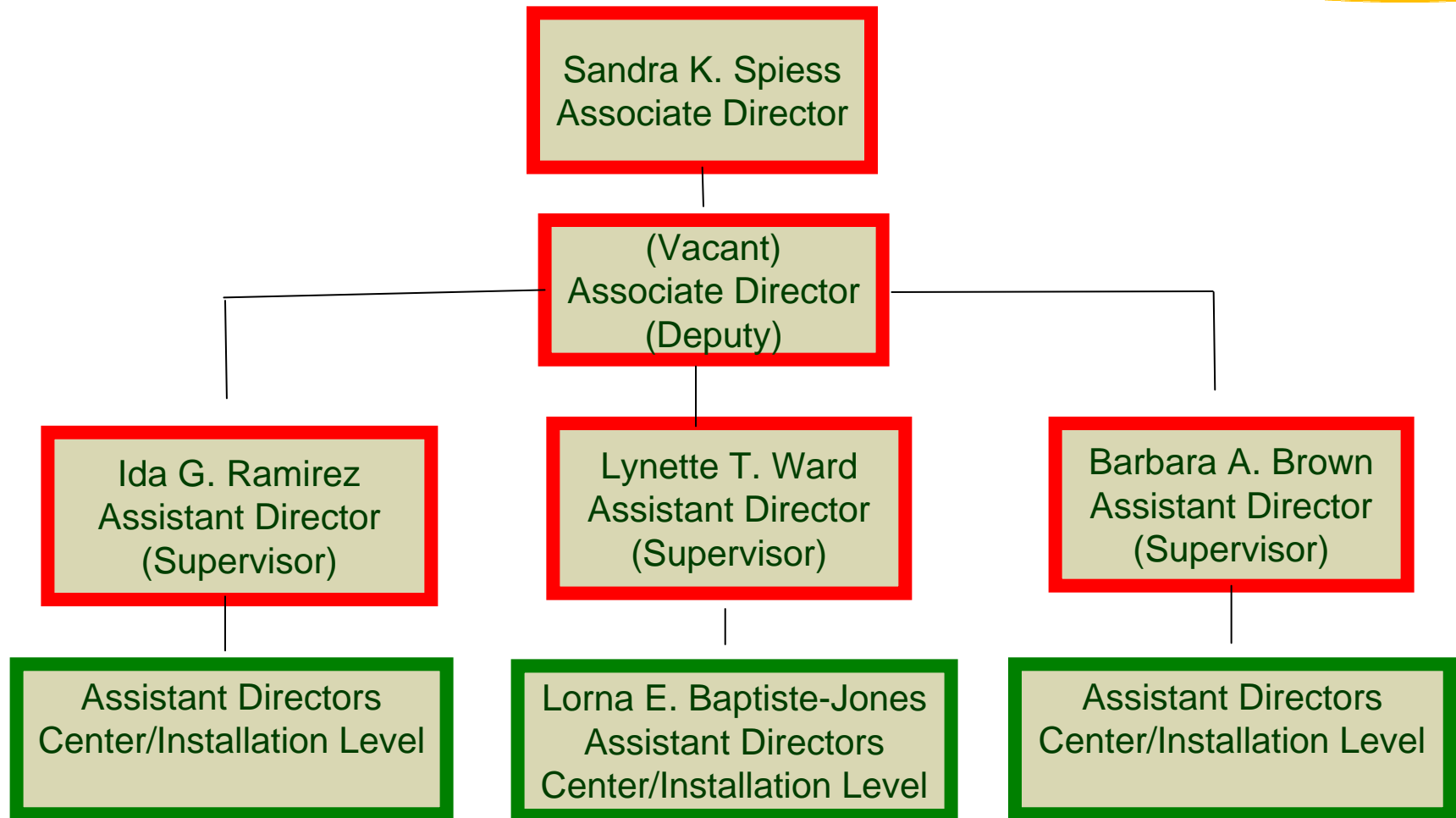
UNCLASSIFIED

4



Command Structure





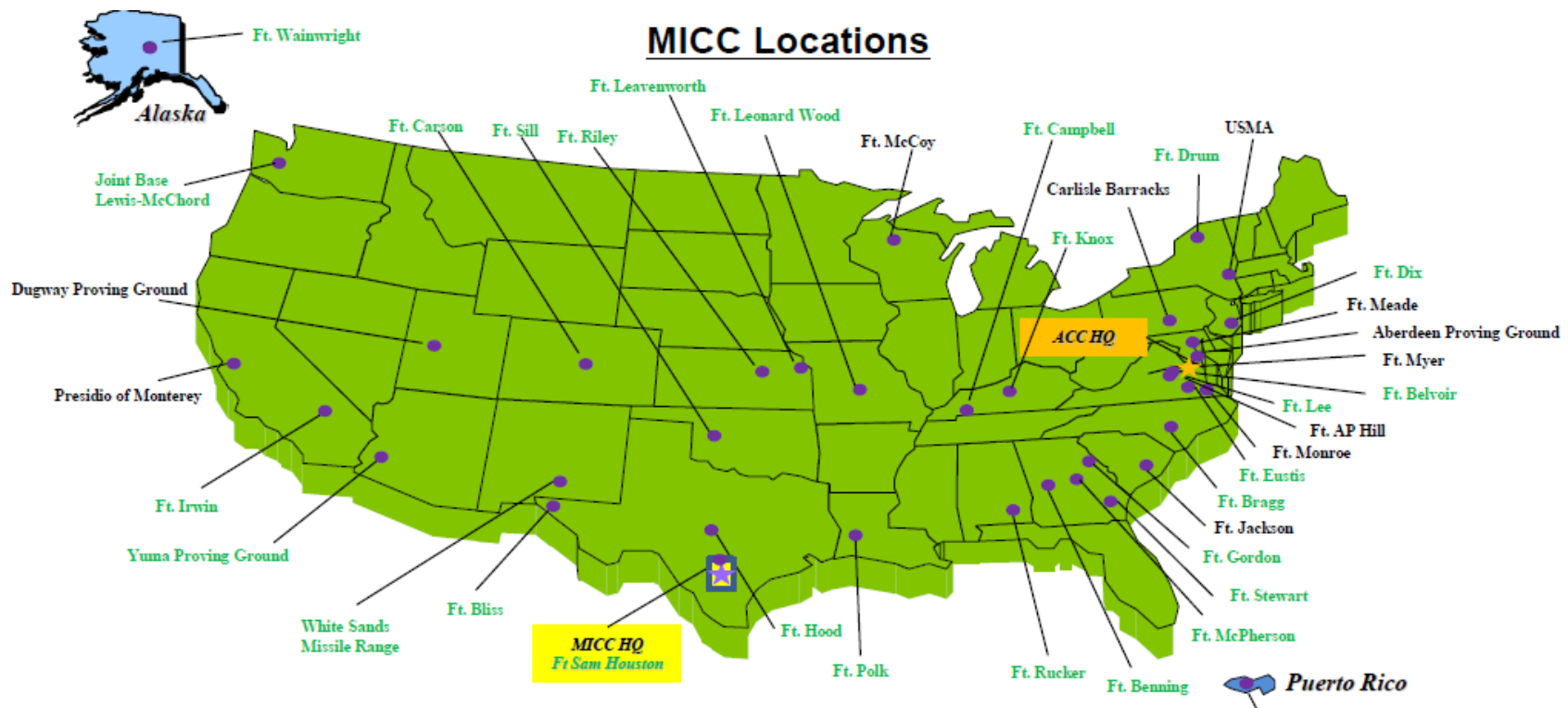


UNCLASSIFIED



Mission and Installation Contracting Command

MICC Locations



U.S. Army Contracting Command

UNCLASSIFIED



UNCLASSIFIED

Statutory Goals – MICC

Mission and Installation Contracting Command



- Small Business (SB) – 47%
- Small Disadvantaged Business (SDB) – 24%
- Woman Owned Small Business (WOSB) – 10%
- Historically Underutilized Business Zone (HUBZone) – 10%
- Small Disadvantaged Veteran Owned Small Business (SDVOSB) – 6%
- Historically Black Colleges/Universities & Minority Institutions (HBCU/MI) – 0%



U.S. Army Contracting Command

UNCLASSIFIED

8



UNCLASSIFIED

Mission and Installation Contracting Command



What we Buy

- General Services & Supplies (Office supplies, Army BPA)
- Furniture (that's not bought by USACE Huntsville)
- Base Operations & DOL Support Services
- Custodial (AbilityOne)
- Grounds Maintenance
- Full Food Service & Dining Facility attendant Service
- Weed and Pest Control
- Laundry Services
- Tactical and other Equipment



U.S. Army Contracting Command

UNCLASSIFIED

9



UNCLASSIFIED

Mission and Installation Contracting Command



What we Buy (Cont.)

- Training
- Refuse
- Elevator Maintenance
- Environmental Services
- Rental of Vehicles, Buses, and Construction Equipment
- Paving
- Roofing
- Demolition & Asbestos Abatement
- Land Rehab and Maintenance



U.S. Army Contracting Command

UNCLASSIFIED 10



UNCLASSIFIED

Mission and Installation Contracting Command



What we Buy (Cont.)

- Minor Construction (<\$750,000)
- Information Technology Equipment & Services (See CHESS)



U.S. Army Contracting Command

UNCLASSIFIED

11



UNCLASSIFIED



Mission and Installation Contracting Command

What we Do Not buy

- Medical Supplies, Equipment, and Services for MEDCOM units
- Items that can be procured through Defense Logistics Agency or Defense Supply Center (i.e. NSN Items)
- Research and Development (R&D) Services
- Real Estate Services (i.e. buying land)
- Advisory and Assistance Services
- Items procured using Non-appropriated funds (NAF)
- Items for resale in PX or Commissary



Major New Military Construction (USACE

U.S. Army Contracting Command

UNCLASSIFIED

12



UNCLASSIFIED

One Page Capability Brief

Mission and Installation Contracting Command



- Company Overview – Concise summarization of services/products
- Past Performance Summary – list contract numbers, agencies, length, include any BRAC experience
- Point of Contact Information
- Website Address and Links – Important!
- All of the following as applicable: GSA Number, NAICS, DUNS, Cage Code, Socioeconomic Category





UNCLASSIFIED

What you need to do!

Mission and Installation Contracting Command



- Submit comprehensive and well-focused responses to RFI/ synopsis; Present capabilities clearly and cogently;
- Submit solid initial competitive offers;
 - Fair and reasonable pricing
 - Competitive in terms of prices, quality and delivery
- Find your competitors and market with them for set-asides
- Keep your annual certifications current (ORCA)
- Check FEDBIZOPS regularly
- Respond to Sources Sought in FEDBIZOPS
- Check subcontracting directory regularly (Sub-net)
- Get on a GSA schedule



U.S. Army Contracting Command

UNCLASSIFIED 14



UNCLASSIFIED

Mission and Installation Contracting Command



Current Acquisitions

- Requirement: **Sand and Gravel**
- Solicitation #: W911RZ-11-T-0040
- Contract Type: Firm Fixed Price
- Estimated Value: NTE \$14 K
- Primary NAICS: 212322
- Response Due Date: 10 Feb 11
- Set-Aside: HubZone



U.S. Army Contracting Command

UNCLASSIFIED 15



UNCLASSIFIED

Mission and Installation Contracting Command



Current Acquisition

- Requirement: **Logistic Support Services**
- Solicitation #: W911RZ-11-R-0013 (**RFI**)
- Contract Type: N/A
- Estimated Value: > \$100 M
- Primary NAICS: 561210
- Response Due Date: 22 Feb 11
- Set-Aside: Unk



U.S. Army Contracting Command

UNCLASSIFIED 16



UNCLASSIFIED

Mission and Installation Contracting Command



Projected Acquisitions

- Requirement: **Recycling Container**
- Solicitation #: TBD
- Contract Type: Firm Fixed Price
- Estimated Value: NTE \$59 K
- Primary NAICS: 334290
- Response Due Date: TBD
- Set-Aside: 100% SB (SDVOSB)



U.S. Army Contracting Command

UNCLASSIFIED 17



UNCLASSIFIED

Mission and Installation Contracting Command



Projected Acquisitions

- Requirement: **Night Vision Camcorders**
- Solicitation #: TBD
- Contract Type: Firm Fixed Price
- Estimated Value: NTE \$32 K
- Primary NAICS: 333314
- Estimated RFP Release Date: 11 Jan 11
- Set-Aside: Unrestricted/GSA



U.S. Army Contracting Command

UNCLASSIFIED 18



UNCLASSIFIED

Mission and Installation Contracting Command



Projected Acquisitions (Cont.)

- Requirement: **Lumber and Hardware**
- Estimated Value: \$18 K
- Primary NAICS: 321912
- Estimated RFP Release Date: 11 Feb 11
- Set-Aside: Unrestricted/ GSA



U.S. Army Contracting Command

UNCLASSIFIED 19



UNCLASSIFIED

Mission and Installation Contracting Command



Projected Acquisitions (Cont.)

- Requirement: **Various Construction related work**
- Estimated Value: TBD
- Primary NAICS: TBD
- Est. RFP Release Date: TBD
- Set-Aside: TBD

*Formerly performed under Construction Master Agreement



Will be announced on FedBid or FedBizOpps

U.S. Army Contracting Command

UNCLASSIFIED 20



UNCLASSIFIED



Mission and Installation Contracting Command

<http://www.acc.army.mil/micc/business-opportunities.html>

Existing Contracts by Contract No.	Term (e.g., 15 Apr - 30 Sep)	Last Option Year	Contract Type	LB/SB / 8(a)/N ISH, etc.	Customer	Purpose of Contract (SIC narrative)	Installation	Procuring Office
W911RZ-06-D-0020	1 May - 30 Apr	2011	FFP/IDIQ	LB	DPW	Joint Service Paving	Carson	Carson
W91151-04-D-0015 - 19	15 Aug - 14 Aug	2014	T&M/FFP IDIQ	LB	DOD	(AVJAMSS)	Any/All	Bragg
W9124G-07-F-0142	1 Oct - 30 Sep	2011	LH	LB	ATEC	Engr. Svc. for USAATTC	Rucker	Bragg





UNCLASSIFIED

Mission and Installation Contracting Command



Summary Information

- What was presented
 - Websites:
 - <https://www.nwo.usace.army.mil/html/sa/sb.htm>
 - www.acq.osd.mil/osbp
 - <https://dod-email.dla.mil/acct/>
 - <http://www.acc.army.mil/micc/business-opportunities.html>
 - <http://www.carson.army.mil/fcco/index.html>
 - <http://www.chess.army.mil>



U.S. Army Contracting Command

UNCLASSIFIED

22



UNCLASSIFIED

Mission and Installation Contracting Command



Questions?

Point of Contact

Lorna E. Baptiste-Jones

Assistant Director, OSBP - Fort Carson, CO

(719) 526-6634

Lorna.e.Baptistejones@us.army.mil



U.S. Army Contracting Command

UNCLASSIFIED

23